



## PR/159353 | Senior Sales Manager

### 募集職種

人材紹介会社

ジェイ エイ シー リクルートメント マレーシア

求人ID

1552469

業種

その他（商社）

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2026年02月03日 11:02

### 応募必要条件

職務経験

10年以上

キャリアレベル

中途経験者レベル

英語レベル

流暢

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

### 募集要項

#### Company and Job Overview

A leading Multinational Corporation (MNC) is seeking a dynamic and results-driven Senior Sales Manager to spearhead sales and marketing initiatives and accelerate business growth across domestic and international markets.

#### Job Responsibilities

- Responsible for executing sales and marketing activities, maintaining existing business relationships, and developing trading opportunities for chemical and industrial products across domestic, export, import, and offshore markets
- Lead initiatives to promote and develop new business ventures, contributing to the establishment of new revenue streams
- Cultivate and sustain strong communication and relationships with suppliers, customers, overseas offices, stakeholders, and forwarders, while demonstrating effective negotiation skills

- Provide support in organizational management, strategic planning, and human resource development within the division
- Ensure compliance with internal regulations and company policies, including timely submission of required reports

#### **Job Requirements**

- Bachelor's Degree in Business Administration or a related field
- Experience in export, import, and offshore trading, with at least 10 years of experience within the chemical or plastic industries
- Skilled in collaborating and negotiating with suppliers, customers, and forwarders
- Reliable, capable of multitasking, and able to work independently
- Result driven with strong people management skills
- Possesses a strong sense of ethics, a mature and confident demeanor, a positive attitude, and excellent interpersonal skills

Interested applicants, feel free to click **APPLY NOW**  
#LI-JACMY

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会社説明