



マレーシアの求人なら
JAC Recruitment Malaysia

PR/159349 | Associate Sales Manager

募集職種

人材紹介会社

ジェイエイシーリクルートメント マレーシア

求人ID

1552466

業種

医薬品

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2025年07月22日 10:22

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Company and Job Overview

A global pharmaceutical company is looking for a dedicated and motivated **Associate Sales Manager** to join their team. In this role, you will lead a team of pharmaceutical sales representatives, drive sales performance, and develop growth strategies to expand market presence and achieve business goals.

Job Responsibilities

- Develop and implement effective sales strategies, lead the sales team to consistently exceed targets.
- Foster and sustain strong relationships with key opinion leaders, ensuring exceptional customer satisfaction and high levels of retention.
- Track performance metrics, analyze trends, and implement improvements.
- Provide client-focused solutions that align with business needs.
- Stay informed on new product launches and ensure full team alignment and readiness.

Job Requirements

- Bachelor's degree in Pharmacy, Pharmaceutical Science, Business, Marketing or related fields.
- Minimum 5 years of sales experience in the pharmaceutical industry, with the experience in people management.
- Strong organizational and time-management abilities.
- Good business acumen in identifying more opportunity.
- Experience in new launches would be advantageous.

#LI-JACMY

#countrymalaysia

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明