



PR/117727 | Japanese Speaking Sales Manager

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント タイランド

求人ID

1552423

業種

自動車・自動車部品

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2025年08月19日 08:01

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Key Responsibilities:

- Develop and maintain strong relationships with Japanese automotive manufacturers. This includes preparing quotations, negotiating pricing, coordinating delivery schedules, and resolving any customer concerns or complaints.
- Act as a liaison between the sales team and the production facility to ensure smooth operations and alignment on delivery and production timelines.
- Lead budget planning activities and drive promotional strategies to meet sales targets.
- Supervise team member, reporting to a superior.
- Occasionally travel to the factory, approximately once a month, as brake components are manufactured there.
- A company car and driver will be provided for customer and factory visits.
- Potential involvement in a company-wide initiative to unify core IT systems.

Qualifications:

- Bachelor degree in any related field.
- Minimum 8 years in B2B sales in automotive product selling is preferred.

- Good command in English and Japanese proficiency in business level (N2 or above)
- Proactive personality is preferred.
- Experience in project management in IT implementation is an advantage.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明