



JAC Recruitment

タイの求人なら  
JAC Recruitment Thailand

## PR/117438 | Sales Staff

## 募集職種

## 人材紹介会社

ジェイ エイ シー リクルートメント タイランド

## 求人ID

1552392

## 業種

小売

## 雇用形態

正社員

## 勤務地

タイ

## 給与

経験考慮の上、応相談

## 更新日

2025年07月22日 10:09

## 応募必要条件

## 職務経験

3年以上

## キャリアレベル

中途経験者レベル

## 英語レベル

ビジネス会話レベル

## 日本語レベル

ビジネス会話レベル

## 最終学歴

短大卒：準学士号

## 現在のビザ

日本での就労許可は必要ありません

## 募集要項

Position: Sales Staff or Engineer

Division: Sales &amp; Marketing

Location: Pinthong, Chonburi

Working Day: Mon-Fri, 8.00-17.00

Responsibilities

- Searching for new clients who could benefit from your products in a designated region

- Travelling to visit potential clients
- Establishing new, and maintaining existing, relationships with customers
- Managing and interpreting customer requirements
- Persuading clients that a product or service will best satisfy their needs
- Calculating client quotations
- Negotiating tender and contract terms
- Negotiating and closing sales by agreeing terms and conditions
- Offering after-sales support services
- Administering client accounts
- Analyzing cost and sales
- Preparing reports for head office
- Meeting regular sales targets
- Recording and maintaining client contact data
- Co-ordination sales projects
- Supporting marketing by attending trade shows, conferences and other marketing events
- Making technical presentations and demonstrating how a product will meet client needs
- Providing pre-sales technical assistance and product education
- Providing training and producing support material for the sales team

Qualifications:

- Male or Female age between 24-35 years old
- B.A. degree in Marketing or related field
- 1-2 years experiences in sales or related fields
- Good command of computer literacy
- Able to communicate and write English
- Able to work under pressure and complete as per a deadline
- Able to work as a team and independence
- Have own car and driving license

Other benefit

- Accident & OPD & Dental Insurance
- Annual Health Check
- Provident fund
- Company Trip
- Monthly allowance: Telephone fee, living fee, Transportation fee, Meal fee
- Diligence fee

- New Year party and Lucky draw
- Bonus 2 time per year (upon company profit)
- Annual Leave Refund
- Long working reward
- Subvention Allowance

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.th/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.th/terms-of-use>

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会社説明