



PR/095012 | Senior Partnership (Japanese Speaking)

募集職種

人材紹介会社

JAC Recruitment Vietnam Co., Ltd

求人ID

1552386

業種

福祉・介護

雇用形態

正社員

勤務地

ベトナム

給与

経験考慮の上、応相談

更新日

2025年07月22日 10:06

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒: 準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Company and Job Overview

JAC's client a Japanese healthcare technology company, looking for a Senior Partnership position.

Location: Ho Chi Minh City

Job Responsibilities

- Build and maintain strong relationships with key partners (hospitals, insurance providers).
- Support the expansion of insurance-related services through collaboration with both existing and new partners.
- Handle both client follow-up activities and new business development initiatives.
- Prepare reports and provide regular updates to internal stakeholders.
- Serve as a liaison in communication with high-level representatives from the Ministry of Health and medical institutions.

• Provide consulting services and ensure client satisfaction throughout the partnership cycle.

Job Requirements

- Japanese language proficiency at JLPT N2 level or higher is required (especially for verbal communication in medical contexts).
- At least 4 5 years of sales experience is required; or more is preferred, particularly in the medical industry.
- · Strong skills in communication, reporting, and client consulting.
- Confident, mentally resilient, and not easily intimidated in high-pressure situations.
- Self-motivated and proactive, with the ability to work independently over time.
- Able to communicate effectively with senior-level officials in government and healthcare.
- Demonstrates integrity and openness in communication; willing to learn and improve continuously.
- English proficiency is a plus.

#LI-JACVN

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明