



PR/095003 | Senior Sales B2B - Japanese Speaking

募集職種

人材紹介会社

JAC Recruitment Vietnam Co., Ltd

求人ID

1552383

業種

銀行・信託銀行・信用金庫

雇用形態

正社員

勤務地

ベトナム

給与

経験考慮の上、応相談

更新日

2025年07月22日 10:06

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Company and Job Overview

JAC's client is a consulting company, looking for a Senior Sales B2B - Japanese Speaking position.

Location: Ho Chi Minh City

Job Responsibilities:

- Handle inbound inquiries and operate at the crossroads of Japanese and Vietnamese business cultures, delivering consultative guidance.
- Develop and nurture strong relationships with senior stakeholders, including directors and executive leaders.
- Facilitate client consultations to uncover business needs and recommend tailored solutions.

- Act as a bridge between Japanese clients and internal teams, ensuring clear communication and high-quality service delivery.
- Attend client meetings and represent the company at formal networking functions.
- Support the strategic growth of the Japanese client portfolio and contribute to plans for future team development.

Job Requirements:

- Holds a Bachelor's degree in Business Administration, International Relations, or a closely related discipline.
- Has at least 5 years of experience in consulting or B2B service sales, ideally in non-tangible product sectors; candidates with over 10 years of relevant experience are strongly preferred.
- Possesses native-level Japanese proficiency or equivalent to JLPT N1, both spoken and written.
- Proven ability to build rapport and conduct meaningful conversations with clients.
- Previous experience working with Japanese companies or within a Japanese corporate setting is highly advantageous.
- Male candidates are preferred due to cultural considerations related to client interaction.
- Age ideally in the mid to late 30s to match the seniority level of key client contacts.
- High potential for promotion into a management position as the company expands.

#LI-JACVN

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明