



PR/087117 | Sponsoring Specialist(m / f / d)

募集職種

人材紹介会社

ジェイエイシーリクルートメントドイツ

求人ID

1552041

業種

小売

雇用形態

正社員

勤務地

ドイツ

給与

経験考慮の上、応相談

更新日

2025年07月15日 10:52

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

COMPANY OVERVIEW

The company is the European subsidiary of a well-established Japanese consumer goods manufacturer, founded in 1950 and globally recognized for its premium table tennis brand. Established in Germany in 1973, the company is headquartered in Krefeld and operates a robust distribution network across Europe. It designs, manufactures, and sells high-quality table tennis equipment—including rubbers and rackets—trusted by professional players worldwide. Through continuous innovation and athlete support, the company contributes to the global development of table tennis.

JOB RESPONSIBILITIES

As the **Sponsoring Specialist**, you will manage and support around 300 sponsorship contracts with professional table tennis players and coaches, primarily across Europe. Your responsibilities include contract negotiation and renewal, coordinating equipment shipments based on detailed athlete requests, and maintaining accurate contract records. You will serve as the main point of contact for athletes, ensuring smooth communication and timely support.

Working closely with internal teams and a former national champion focused on scouting, you will focus on fulfilling existing contracts and strengthening athlete relationships. Over time, you will be expected to grow into a leadership role within the Sponsorship Division. Business-level proficiency in both English and German is essential for this international role.

Key Responsibilities:

- Manage and maintain a large portfolio of athlete and coach sponsorship contracts, including negotiation, drafting, and renewals.
- Act as the main point of contact for contracted athletes, ensuring timely responses to equipment requests and inquiries.
- Coordinate the shipment of table tennis equipment based on specific athlete requirements, including detailed specifications for rackets and rubbers.
- Maintain and update the sponsorship contract database, ensuring timely renewals aligned with seasonal deadlines (typically June or December).
- Collaborate with internal departments, including logistics, social media, and graphic design, to support athlete-related content and campaigns.
- Support the scouting process by evaluating potential athletes and coaches based on performance, influence, and potential to become key brand ambassadors.
- Provide flexible and responsive support to athletes, adapting to their individual needs and preferences.
- Contribute to the long-term development of the Sponsorship Division, with the potential to take on a leadership role.

Attractive Points

- Work with elite international athletes and coaches in the world of professional table tennis.
- Be part of a multicultural, dynamic team with global reach (contracts in 40+ countries).
- Opportunity to grow into a leadership position within the Sponsorship Division.
- Collaborate with a former national champion and industry experts.
- Help shape the brand's global presence through athlete partnerships and digital content.

JOB REQUIREMENTS

Mandatory Qualifications (All must be met):

- Experience in athlete or talent contract negotiation and management.
- Strong interpersonal and communication skills, with the ability to work across cultures.
- Business-level proficiency in both **English and German**.
- High attention to detail and ability to manage complex administrative tasks.
- Flexibility and responsiveness to handle specific product requests from athletes.
- Strong organizational and time management skills.

Nice-to-Have:

- Knowledge of table tennis equipment or experience in the sports industry.
- Familiarity with CRM or contract management systems.
- Experience in scouting or evaluating athletic talent.

BENEFITS

- Annual Leave: 30 days
- Company Car & Fuel:

Provided for department head level

- Other Benefits:

On-site parking

No regular remote work (exceptions possible for family or special circumstances)

Apply online or feel free to contact me directly for more information about this opportunity.

#LI-JACDE

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会社説明