



PR/087114 | Sales Representative (m / f / d) - Maritime Division

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント ドイツ

求人ID

1552038

業種

その他（メーカー）

雇用形態

正社員

勤務地

ドイツ

給与

経験考慮の上、応相談

更新日

2025年07月15日 10:52

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

COMPANY OVERVIEW

Founded in Japan in 1934, this company specializes in commercial and professional audio and security equipment. With over 90 years of experience, they offer innovative solutions for public address systems, voice alarm systems, and intercom systems. Their products are designed to enhance safety and communication in various environments, including schools, hospitals, and airports. They are currently seeking talented sales professionals to join them as they establish their Maritime Division. This new division will focus on delivering innovative solutions that enhance safety and communication in maritime environments.

JOB RESPONSIBILITIES

- Develop and maintain strong relationships with commercial shipping clients.

- Identify and pursue new business opportunities within the maritime sector.
- Conduct product presentations and demonstrations to potential clients.
- Prepare and deliver customized system proposals and quotations.
- Engage in new business development activities to expand client base.
- Collaborate with the technical team to ensure the successful implementation of solutions.
- Provide ongoing support and training to clients on the use of our systems.
- Stay updated on industry trends and competitor activities.
- Achieve and exceed sales targets and KPIs.

JOB REQUIREMENTS

- Background in engineering, or a related field.
- Proven sales experience in the maritime industry.
- Ability to build and maintain long-term client relationships.
- Good knowledge of German and English, both spoken and written
- Driver's license

BENEFITS FURTHER

- A secure, permanent position in an international company.
- An open, collegial corporate culture with friendly communication ("Du").
- Comprehensive on-site training.
- 30 days of annual leave.
- Working hours: 38.5 hours per week (full-time).
- Flexible working hours and a balanced work-life balance.
- Home office 2 times/ week accepted (after completing probation period)
- Fresh fruit and beverages.
- Germany ticket subsidy.
- Company events.

Apply online or feel free to contact me directly for more information about this opportunity. Due to the high volume of applicants, we regret to inform that only shortlisted candidates will be notified. Thank you for your understanding.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.de/privacy-policy>

会社説明