



PR/086998 | Relationship Manager - Vice President level(f / m / d)

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント ドイツ

求人ID

1552035

業種

銀行・信託銀行・信用金庫

雇用形態

正社員

勤務地

ドイツ

給与

経験考慮の上、応相談

更新日

2025年07月15日 10:52

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Job purpose/Summary

Relationship manager in charge of Japanese and Asian MNC customers
Identifying potential clients and new business opportunities
Contribute to maximize the profit of MBE and Japanese Banking Europe

Accountabilities & Responsibilities

Operational & Managerial

- To achieve qualitative/ quantitative business targets through the deep understanding of the customers and proactively offering proposals to the clients
- Product sales and development

- Creating pitches to the clients
- Transaction banking promotion
- Managing the progress of the profit/ sales situation in the team / department
- To be responsible for the control of asset quality in the team / department through the proper credit risk management

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会社説明