



PR/118116 | Japanese Speaking CL Sales Lead

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント イギリス

求人ID

1552014

業種

物流・倉庫

雇用形態

正社員

勤務地

オランダ

給与

経験考慮の上、応相談

更新日

2025年07月15日 10:36

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Job Title

Contract Logistics Sales Lead (Rotterdam)

Job Description

- Conduct sales activities by understanding the needs of both new and existing clients and proposing appropriate services and solutions.
- Prepare and submit sales bids, presentations, proposals, and conduct demonstrations.
- Identify and approach prospective clients, building relationships to generate future sales and repeat business.
- Engage in activities to acquire new business from both existing and untapped clients.
- Identify clients' logistics issues, provide consulting, and formulate solutions.
- Represent all internal business lines and deliver logistics solutions tailored to client needs.

Requirements

- Minimum 3 years of sales experience in the logistics industry.
- Knowledge of contract logistics is essential.
- Must possess a valid driver's license in the Netherlands (frequent driving required; company car can be provided).
- Comprehensive knowledge of the entire sales process.
- Management experience in logistics or related fields (such as transportation) is preferred.
- Native-level Japanese and business-level English proficiency required.
- Knowledge of industry and company-wide business line regulations is preferred.
- Proficiency in PC skills (Microsoft Office).

Salary

€60,000–100,000 per year, depending on experience (includes 13th month bonus and 8% holiday allowance).
Additional bonuses may be provided based on individual and company performance.

Working Hours

Monday to Friday, 8:30–17:30 (30-minute lunch break)

Employment Type

Full-time employee (permanent contract after a 6-month probation period)

Start Date

As soon as possible after selection

Location

Rotterdam (office or client site-based; remote work is not permitted)

#LI-JACUK#MW

#cityrotterdam

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.co.uk/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.co.uk/terms-of-use>

会社説明