



PR/118115 | German Speaking Business Development for Vaping Products in German

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント イギリス

求人ID

1552013

業種

小売

雇用形態

正社員

勤務地

イギリス

給与

経験考慮の上、応相談

更新日

2025年07月15日 10:36

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

About the Company:

A global leader in offering vaping technology solutions seeks for 3 Business Development Executives in Germany.

About the Role:

This role will primarily focus on Developing New Business of their brand product line within the German market, especially in Stuttgart, Nuremberg (or any city in southern Germany), Frankfurt areas and the North areas.

Salary range: 50-65K Euro

Responsibilities:

- **Client Relationship Management:** Develop and maintain strong relationships with key distributors, chain store managers, and online retailers within the designated region. Schedule and coordinate regular visits to clients to ensure alignment with company objectives.
- **Market Development & Promotions:** Plan, coordinate, and execute local promotional activities in collaboration with chain stores to enhance brand visibility and drive sales. Gather and analyse market data, providing actionable insights to the headquarters.
- **Partnership Enhancement:** Strengthen partnerships with top online retailers and product distributors to optimise product placement and sales performance.

Qualifications:

- **Education:** A high school diploma is required; a college degree is preferred.
- **Experience:** Minimum of 3 years of experience in the vaping industry or a closely related field. Experience in brand management, sales, or marketing within the vaping or relevant industry is highly desirable.
- **Skills:** Strong interpersonal and communication skills with the ability to build and maintain relationships with key stakeholders. And ability to work independently and proactively, with excellent organizational and time-management skills.
- **Requirements:** Valid driver's license and willingness to travel frequently within the assigned region.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明