



PR/118112 | Senior Allocator

募集職種

人材紹介会社

ジェイエイシーリクルートメントイギリス

求人ID

1552011

業種

その他（商社）

雇用形態

正社員

勤務地

イタリア

給与

経験考慮の上、応相談

更新日

2025年07月15日 10:36

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

<SUMMARY OF JOB PURPOSE>

We are on a mission to drive and expand their global business and become the most iconic premium lifestyle brand. As we are establishing a strong organization to expand our business in Europe, we require Allocator to proactively participate in this activity.

The candidate will support achieving sales targets through managing the flow of stock and effective distribution to stores and online channels. Monitor category and sales, manage and resolve store queries and build key relationships with stakeholders. Conduct analysis of allocation and replenishment reports and recommend actions to the Manager to improve in stock availability and individual store performance

<DUTIES AND RESPONSIBILITIES>

Allocation and Replenishment

- Support on planning allocation and replenishment criteria based on store capacity, seasonality, min/max, on sale weeks, sales curves etc.
- Allocate initial stocks to stores based on the range plan and recommend actions for any stock issues
- Prepare and regularly update allocation parameters to reflect current and future trading patterns

- Build and manage stock levels to take advantage of and profitably exit seasonal/ event trading peaks
- Manage returns and out of stocks/stock shortages to maximize sell through
- Coordinate the flow of information and build strong relationships with stores to deliver commercial insights
- Plan and allocate any new store / new category builds
- Recommend changes and/or enhancements to the current procedures and systems
- Keep the allocation and replenishment system up to date, resolving negative stocks and stock discrepancies
- Ensure the delivery schedule is managed through the maintenance of due dates, flagging of slippages, and being proactive in the management of issues
- Liaise with Buying team and DC to ensure stock flows are maintained to delivery plan and any issues communicated to the Manager

Performance analysis

- Produce store analysis for weekly trading pack and to support trading decisions, projects and initiatives and store planning
Implement allocation plans by store based on weekly trading decisions
- Monitor store performance and recommend actions to the Manager to improve in stock availability and trading
- Provide information and analysis to assess levels of slow moving stock and work with the Merchandising team on creating action plans to resolve
- Produce size analysis and propose actions to Senior Distribution Coordinator
- Communicate store and product feedback to assist Buying & Merchandising team in future Range Planning and to influence future buys

<YOUR EXPERIENCE>

- Retail experience either within stores or a retail office
 - Experience in administration and data base management
 - Shows interest in product and retail
 - Proven analytical and good problem solving skills
 - Highly numerate and data rational
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- Good planning and organizational skills. Thorough and accurate with good attention to detail. Ability to juggle and prioritize tasks to meet business objectives in a fast paced complex environment
 - Experience in fashion industry

We regret to inform applicants that only shortlisted candidates will be notified. Thank you for your understanding.

#LI-JACUK #SY

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会社説明