PR/109499 | Assistant Manager-Sales & Operation (Logistics)

募集職種

人材紹介会社
ジェイ エイ シー リクルートメント インド

求人ID
1551995

業種
物流・倉庫

雇用形態
正社員

勤務地
インド

給与
経験考慮の上、応相談

更新日
2025年12月02日 10:37

応募必要条件

職務経験
6年以上

キャリアレベル
中途経験者レベル

英語レベル
流暢

日本語レベル
無し

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

Position: Assistant Manager-Sales & Operation (Logistics)

Location: Bangalore

Experience: Minimum 5 years

Qualification: Graduate

The role will focus on Contract Logistics, Warehouse Space Selling, and 3PL Logistics

Opening for Japanese logistics company

Key Job Requirements

1. Identify and pursue new business opportunities with OEMs and manufacturers.

2. Conduct cold calls to prospect, qualify, and schedule appointments.

3. Build and maintain a strong network with OEMs and auto/non-auto clients.

4. Coordinate, follow-up, develop, and convert opportunities into confirmed business.

5. Prepare and deliver presentations, client proposals, and ensure follow-ups until agreement sign-off.

6. Maintain relationships with key corporate accounts and enhance business with existing clients.

7. Handle assigned enquiries, prepare proposals, and update daily sales activities.

8. Possess excellent communication and interpersonal skills.

9. Demonstrate a positive attitude and passion for sales; willingness to travel as required.

10. Exhibit strong selling skills backed by preparedness and high engagement in client requirements.

11. Actively explore business opportunities through cold calling, networking, and client interactions.

12. Prior experience with Japanese companies will be an added advantage.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明