



# タイの求人なら JAC Recruitment Thailand

## PR/117652 | Sales Manage (Freight)

### 募集職種

### 人材紹介会社

ジェイ エイ シー リクルートメント タイランド

#### 求人ID

1551970

#### 業種

物流・倉庫

#### 雇用形態

正社員

#### 勤務地

タイ

## 給与

経験考慮の上、応相談

#### 更新日

2025年07月15日 10:26

## 応募必要条件

## 職務経験

3年以上

## キャリアレベル

中途経験者レベル

## 英語レベル

ビジネス会話レベル

## 日本語レベル

ビジネス会話レベル

### 最終学歴

短大卒: 準学士号

### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

We are currently working for a client who is one of the multinational companies in logistic. Due to its expansion, they are looking to have Business Development Manager who is a Native Korean speaker

Position: Business Development Assistant/Manager (Freight, logistic)

Salary: 60,000-100,000 THB / month excluded other benefits & incentive

Location: BKK city

## Requirements:

- Develop business by getting new accounts or increasing sales with existing accounts
- · Propose the best logistic solutions to customers and seek new customers whose profile match company's strategy.
- Generate leads, set appointments and present business proposals to potential customers through various communication channels, including face to face meetings, telephone calls, emails, etc.

• Provide pricing, sales contracts to customers

#### Qualifications:

- · Bachelor's or above in Business Administration, or any related Fields
- Min 3 years of working experience in Sales/Business Development in logistic / freight forwarding especially air freight
- · Ability to negotiate, influencing customers and make recommendations.
- Preferably own car with driving license.
- · Good English
- · Able to work in Bangkok, Thailand

Interested candidate, please submit your most recent resume in English (Word format) by simply clicking "APPLY NOW"

JAC Personnel Recruitment Ltd.
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Tel: 02 261 1270
Contact: Napaphach – MNC Team

#LI-JACTH

#citybangkok

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明