



PR/159331 | Operations / Sales & Merchandising Executive (Retail Home & Living)

募集職種

人材紹介会社

ジェイエイシーリクルートメントマレーシア

求人ID

1551963

業種

小売

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2025年09月23日 08:00

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

無し

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

A leading Retail lifestyle products MNC (principal company) is looking for a **Sales (Operations) and Merchandising Executive** to join their team.

Job Responsibilities:

Sales Operation (80%)

- Lead and manage the overall Retail Sales performance and display
- Ensure Customer satisfaction and product knowledge of our promoters
- Actively identify and develop new and emerging business opportunities
- Involve in Sales promotional planning to drive up Sales and create product awareness
- Maintain and build strong relationship with our existing / new Department Store Management
- Communicate with internal departments and external parties, ensure smooth execution and high level of quality for all sales activities.
- Involve in Promoters Working Schedule, Recruitment / Interview, Promoters' Commission Calculation
- Assist the Sales Manager on other related Operation duties.

Merchandising (20%)

- Responsible for Inventory Stock Levels
- Adjustment of orders to prevent overstock and stock flow issues
- Select merchandise and product, negotiating prices and terms with suppliers.
- Ensure all stores meet the daily benchmark inventory levels
- Monitor deliveries and ensure stock allocations are at optimal levels.

Requirements:

- Min 3 years of related experience in sales operations in the Retail industry, preferably related to Home & Living products or apparels/textile.
- MUST be able to speak Mandarin (to liaise with Mandarin-speaking stakeholders)
- Preferably a Diploma/Degree holder
- Proficient in Microsoft Excel

#LI-JACMY

#stateKL

#countrymalaysia

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会社説明