



マレーシアの求人なら
JAC Recruitment Malaysia

PR/159301 | Technical Sales Manager

募集職種

人材紹介会社

ジェイエイシーリクルートメント マレーシア

求人ID

1551945

業種

その他（メーカー）

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2025年07月29日 02:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Company Overview

A leading engineering solution provider in ASEAN is seeking a driven and experienced Technical Sales Manager to spearhead growth initiatives and capture new business opportunities in the RF cable assemblies and Power Amplifiers market.

Key Responsibilities

- Identify and align customer needs with the company's full range of technical products and services
- Develop new business opportunities based on market dynamics, customer segmentation, and regulatory trends
- Create and implement effective sales strategies with the aim of exceeding revenue targets
- Promote offerings across Malaysia and the wider ASEAN region
- Deliver market insights to support product development initiatives
- Foster and maintain strong relationships with both suppliers and customers

Key Requirements

- Bachelor's Degree in Electronics Engineering or a related technical discipline
- 5–7 years of sales experience in RF and/or semiconductor sectors
- Exposure to EMS, manufacturing, institutional, broadcasting, or telecommunications industries is highly desirable
- Familiarity with SAP and CRM systems such as HubSpot is an advantage
- Experience with Business Intelligence tools like Power BI is a plus

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.my/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.my/terms-of-use>

会社説明