

マレーシアの求人なら JAC Recruitment Malaysia

PR/159299 | Senior Sales Engineer

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント マレーシア

求人ID

1551943

業種

ビジネスコンサルティング

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2025年11月04日 15:00

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

無し

日本語レベル

無し

最終学歴

短大卒: 準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

COMPANY OVERVIEW

A company in the industrial engineering sector is hiring for a Senior Sales Engineer position in Johor. This
organization offers a dynamic environment ideal for professionals eager to grow under the guidance of experienced
mentors. With a strategic blend of multinational planning and local market expertise, the company provides a strong
foundation for success in sales across various industries including general manufacturing, palm oil, oil & gas, food &
beverage, petrochemical, and power.

JOB RESPONSIBILITIES

- Collaborate with management to prepare annual sales budgets and project forecasts.
- Interpret customer specifications and propose suitable products and solutions aligned with sales goals.
- Build trusted relationships with key clients to understand business needs and project requirements.
- Identify and manage project sales opportunities within assigned territories.
- Deliver technical presentations, proposals, and tenders to prospective clients.
- Negotiate and finalize project sales agreements in coordination with management.
- Oversee end-to-end sales and project order management, escalating critical issues when necessary.
- · Generate and follow up on high-quality sales leads.

• Stay updated on industry trends, competitor activities, and market developments.

JOB REQUIREMENTS

- Possesses Bachelor's Degree / Diploma in Engineering, Business, Marketing or equivalent, with strong technical
 aptitude.
- Have at least 5 years of sales / business development experience, preferably in engineering products or industrial equipment.
- Strong communication skills and a positive, sales-oriented attitude.

Interested candidates are welcomed to apply online or contact us for more details.

#LI-JACMY #statejohor

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明