



PR/158757 | Sales Executive (Electronic Components)

募集職種

人材紹介会社

ジェイエイシーリクルートメントマレーシア

求人ID

1551937

業種

電気・電子・半導体

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2025年07月15日 10:20

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

A leading multinational company that is a distributor of electronic components is expanding worldwide, and they are looking for a Sales Executive to join their team.

Job Description:

- Manage and grow Japanese customers in the ASEAN region
- Liaise closely with HQ in Japan on customers' projects transfer to ASEAN
- Co-ordinate pricing with marketing department and facilitate quotes to customers
- Review customers' forecast and work with customer service department to ensure smooth deliveries to customers
- Conduct face-to-face or online meeting with customers or internal parties to maintain good relationship, to know customers' production trend to budget sales amount or to discuss daily topics.

- To be engaged in the Company's expansion into new business sectors that is beyond semiconductor distribution.

Job Requirements:

- Diploma or Degree in any discipline
- Basic knowledge of Electrical & Electronics Engineering will be beneficial
- At least 2 years of relevant sales experiences
- Good communication skills with pleasant personality to work in team
- Good analytical skills with meticulous attitude, logical thinking & problem-solving skills
- Good knowledge of Excel, PowerPoint, Word and experiences with ERP system like Oracle/SAP
- Knowledge of Incoterms, export/import & logistics (warehouse/forwarding) will be advantageous

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明