



Wholesale, Management position

Deliver the world's finest hobby kits !

募集職種

採用企業名

株式会社ホビーリンク・ジャパン

求人ID

1549938

部署名

Wholesale Div

業種

流通

会社の種類

中小企業 (従業員300名以下)

外国人の割合

外国人 半数

雇用形態

正社員

勤務地

栃木県, 佐野市

給与

400万円 ~ 600万円

勤務時間

09:00-18:00

休日・休暇

土日祝日、日本国内カレンダー通りの祝日+お盆休み

更新日

2025年07月16日 00:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル (英語使用比率: 50%程度)

日本語レベル

日常会話レベル

最終学歴

大学卒: 学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

HobbyLink Japan Ltd. is an internet retail business based in Sano, Tochigi Prefecture, Japan.

◆ **Leading the market as the oldest cross-border EC company** ◆

Founded in 1995, the company started out offering Japanese model kits to international customers out of a small apartment in Tokyo, Japan. Today, HobbyLink Japan operates a custom-built office and state-of-the-art warehouse in scenic Sano, Tochigi Prefecture, Japan, and offers over 120,000 hobby products including anime & action figures, model kits, Gundam products, hobby publications, and other collectibles at domestic prices, shipping to over 220 countries worldwide.

Responsibilities :

- Understand company goals and set up teams feature requests and translate them into working software
- Understand the company's overall goals and effectively translate them into clear team objectives and actionable plans.
- A company-wide perspective, make strategic proposals that contribute to the overall optimization and growth of the organization, beyond the scope of the immediate team.
- Self-motivated and able to solve problems and find solutions to difficult tasks
- Work on new projects as well as improving and/or rewriting older systems
- Documenting your code should be an natural part of your daily work

Work Environment :

- Energetic working environment in a multi-national team, communicating both in Japanese and English
- Work together with experienced software engineers and AWS architects, to create products and services with a focus on customer satisfaction
- Be part of a team designing systems based on cutting edge technologies, all the way from the discovery and planning phase to release and maintenance
- Various incentives and opportunities will be given to self-driven individuals

スキル・資格

Required skills :

Excellent written and verbal English communication skills

Good written verbal Japanese communication skills

Prior wholesale business or web based inside sales experience

Strong leadership skills with the ability to inspire team members and drive the team toward achieving its goals through open and consistent communication

Preferred skills :

Spreadsheet/Excel basic skills

Data analysis skillll (customer data, customer purchasing data, potential market analysis, etc)

Additional Infomation :

Work location: **Sano, Tochigi prefecture, Japan**

Employment Type: Regular full time

Salary Payment: Annual

Incentive/Bonus: 2 times a year (up to company performance-based)

Salary Range: 4M ~ 8M (depending on your experiences and backgrounds)

会社説明