



## PR/087107 | Full-remote Sales Manager of Southen Germany and Austria (m / f / d)

### 募集職種

#### 人材紹介会社

ジェイエイシーリクルートメントドイツ

#### 求人ID

1549833

#### 業種

その他（商社）

#### 雇用形態

正社員

#### 勤務地

ドイツ

#### 給与

経験考慮の上、応相談

#### 更新日

2025年07月08日 17:34

### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

ビジネス会話レベル

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

#### Company Overview

A global technology company with a long-standing presence in Europe is seeking a Sales Manager – Southern Germany & Austria to join its expanding sales team. The company is known for its innovative solutions in semiconductors, drive systems, and power electronics, and is committed to contributing to a sustainable, CO<sub>2</sub>-neutral future.

#### Responsibilities

- Develop new business opportunities and expand the customer base in Southern Germany and Austria
- Maintain and strengthen relationships with existing clients through technical and commercial support
- Promote and sell electrical drive technologies, particularly frequency inverters
- Serve as the interface between customers and internal departments to ensure tailored solutions
- Participate in trade fairs and customer events to enhance brand visibility and client engagement

#### Requirements

- Degree in Electrical Engineering, Industrial Engineering, or a related field; or equivalent professional training
- Proven experience in technical sales, preferably in electrical drive technology
- Strong knowledge of frequency inverter systems is a plus
- fluent-level German and business-level English proficiency
- Valid driver's license and willingness to travel within Southern Germany and Austria
- Excellent communication and interpersonal skills with a proactive, team-oriented mindset
- Ability to work independently and remotely

#### Benefits

- Competitive salary and performance-based bonus
- Contributions to employee savings and pension schemes
- Flexible working hours and remote work setup
- 30+ vacation days per year
- A role that contributes to global ecological transformation
- A blend of tradition and innovation in a company with over a century of technological advancement
- A diverse, international work environment with flat hierarchies and open communication
- Comprehensive onboarding and regular team-building events

#LI-JACDE #countrygermany

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会社説明