



PR/087059 | Sales Manager(f / m / d)

募集職種

人材紹介会社

ジェイエイシーリクルートメントドイツ

求人ID

1549802

業種

その他（商社）

雇用形態

正社員

勤務地

ドイツ

給与

経験考慮の上、応相談

更新日

2025年07月08日 17:33

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

About Us

Our company develops and sells lifestyle goods and home interior products that support comfortable living, based on the philosophy of "bringing happiness to people around the world through our products." We pursue a balance between quality and design, offering functional and aesthetically pleasing products to customers across the globe.

What Makes This Role Attractive

You will be part of a rapidly growing brand with a strong product lineup, regularly launching new items and steadily expanding across international markets. This position involves a high level of responsibility and a fast-moving environment that is well suited to someone motivated by purposeful work, professional development, and performance-driven growth opportunities.

Responsibilities

- Responsible for all sales activities in EMEA.

- Contacting and meeting key individuals in target companies, building sustainable relationships, and presenting the product portfolio.
- Responsible for handling order processing and ensuring timely fulfillment.
- Researching the market situation and potential target customers to identify new business opportunities and later explore new sales markets.
- Planning and attending international exhibitions.

Requirements

- Bachelor's degree or equivalent training in sales or a related field.
- Minimum of 3 years of relevant experience in sales or a similar role.
- Results-oriented, with a strong commitment to meeting and exceeding sales goals.
- Proficiency in Microsoft Office, ERP systems.
- Fluent in English (additional European language are highly welcome)
- Excellent communication and interpersonal skills, with the ability to work both independently and collaboratively in a global environment.

Benefits/Others

- Work hours: 40 hours per week / 8 hours per day
- Paid holidays: 30 days
- Commuting transportation expenses are provided (limited, not applicable for commuting within walking distance or by car).
- Probation period: Yes (6 months)
- Location: Dusseldorf
- This is an on-site position; remote work is not available.

We look forward to hearing from you. For more information, please contact us.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明