



PR/087053 | Sales Representative – Germany Market (m / f / d)

#### 募集職種

##### 人材紹介会社

ジェイエイシーリクルートメントドイツ

##### 求人ID

1549801

##### 業種

小売

##### 雇用形態

正社員

##### 勤務地

ドイツ

##### 給与

経験考慮の上、応相談

##### 更新日

2025年09月17日 01:00

#### 応募必要条件

##### キャリアレベル

中途経験者レベル

##### 英語レベル

無し

##### 日本語レベル

無し

##### 最終学歴

短大卒：準学士号

##### 現在のビザ

日本での就労許可は必要ありません

#### 募集要項

#### COMPANY OVERVIEW

Our client is a leading manufacturer and distributor of high-quality toe socks, combining Japanese craftsmanship with European design sensibilities. They are expanding our presence in the German market and are looking for a dynamic and driven Sales Representative to lead our growth efforts.

#### JOB RESPONSIBILITIES

- Identify and acquire new business opportunities in the German market, focusing on retail, wholesale, and e-commerce channels.
- Build and maintain strong relationships with new and existing clients.
- Conduct market research to understand customer needs, trends, and competitive landscape in Germany.
- Develop and execute sales strategies tailored to the German market.
- Represent company at trade shows, exhibitions, and industry events

- Collaborate with internal teams to ensure smooth onboarding and customer satisfaction.
- Provide regular sales reports and forecasts to management.

#### **JOB REQUIREMENTS**

- Proven experience in B2B or B2C sales, preferably in fashion, apparel, or consumer goods.
- Deep understanding of the German market and consumer behavior.
- Strong communication and negotiation skills in both German and English.
- Self-motivated, goal-oriented, and able to work independently.
- Willingness to travel within Germany as needed.
- Strong communication and negotiation skills in both German and English.
- Creative thinking and problem-solving skills.
- Ability to work independently and as part of a team.

#### **BENEFITS**

- Home office basis
- Flexible working hours
- 30 days of annual leave

Due to the high volume of applicants, we regret to inform that only shortlisted candidates will be notified. Thank you for your understanding.

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明