



PR/123078 | Sales (Heavy Equipment)

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント インドネシア

求人ID

1549707

業種

土木

雇用形態

正社員

勤務地

インドネシア

給与

経験考慮の上、応相談

更新日

2025年08月19日 00:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

OVERVIEW

We are seeking a highly driven and result-oriented Salesperson to join our client's team in the heavy equipment and construction equipment industry. The ideal candidate will have proven experience in selling equipment combined with strong knowledge of the construction market.

JOB RESPONSIBILITIES

- Identify and pursue new business opportunities in the heavy equipment, rental equipment, or construction market
- Conduct presentations, client meetings, and site visits to understand customer requirements
- Monitor ongoing and upcoming construction projects and proactively pitch product solutions
- Prepare and follow up quotations, proposals, and contract agreements

- Prepare sales reports

JOB REQUIREMENT

- Min. Diploma Degree in any major
- Having min. 3 years' experience in heavy equipment, rental equipment, or construction
- Has strong connection with distributors and awareness of ongoing construction projects
- Must be able to drive (motorcycle/car) and have personal transportation
- Language: fluent in English (verbal and written)

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明