



JAC Recruitment

We are recruitment specialists around the globe

Indonesia

## PR/123069 | Sales Project HVAC

## 募集職種

## 人材紹介会社

ジェイエイシーリクルートメントインドネシア

## 求人ID

1549703

## 業種

その他（メーカー）

## 雇用形態

正社員

## 勤務地

インドネシア

## 給与

経験考慮の上、応相談

## 更新日

2025年07月08日 17:23

## 応募必要条件

## 職務経験

3年以上

## キャリアレベル

中途経験者レベル

## 英語レベル

ビジネス会話レベル

## 日本語レベル

ビジネス会話レベル

## 最終学歴

短大卒：準学士号

## 現在のビザ

日本での就労許可は必要ありません

## 募集要項

## Responsibilities

- Develop and implement sales strategies to achieve sales targets for commercial air conditioning project
- Identify and pursue new business opportunities, including identifying potential distributor, dealers AC specialist, engineering dealers, contractors HVAC, Architects, developer and end customers
- Monitor market trends, competitor activities, and customer needs to identify potential areas for business growth
- Support for negotiate and close sales contracts, including pricing, account receivable, terms and conditions, in line with company policies and procedures

## Requirements

- Minimum S1 degree in any major
- Have experience in project sales HVAC for more than 2 years
- Fluent in English both spoken and written
- Excellence in data processing and presentation skill
- Excellence problem solving and innovation

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal

information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明