



PR/123069 | Sales Project HVAC

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント インドネシア

求人ID

1549703

業種

その他（メーカー）

雇用形態

正社員

勤務地

インドネシア

給与

経験考慮の上、応相談

更新日

2025年08月05日 22:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Responsibilities

- Develop and implement sales strategies to achieve sales targets for commercial air conditioning project
- Identify and pursue new business opportunities, including identifying potential distributor, dealers AC specialist, engineering dealers, contractors HVAC, Architects, developer and end customers
- Monitor market trends, competitor activities, and customer needs to identify potential areas for business growth
- Support for negotiate and close sales contracts, including pricing, account receivable, terms and conditions, in line with company policies and procedures

Requirements

- Minimum S1 degree in any major
- Have experience in project sales HVAC for more than 2 years
- Fluent in English both spoken and written
- Excellence in data processing and presentation skill
- Excellence problem solving and innovation

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会社説明