



インドネシアの求人なら  
JAC Recruitment Indonesia

PR/123058 | Label Sales Manager

## 募集職種

### 人材紹介会社

ジェイエイシーリクルートメントインドネシア

### 求人ID

1549698

### 業種

その他（商社）

### 雇用形態

正社員

### 勤務地

インドネシア

### 給与

経験考慮の上、応相談

### 更新日

2025年08月05日 22:00

## 応募必要条件

### 職務経験

3年以上

### キャリアレベル

中途経験者レベル

### 英語レベル

ビジネス会話レベル

### 日本語レベル

ビジネス会話レベル

### 最終学歴

短大卒：準学士号

### 現在のビザ

日本での就労許可は必要ありません

## 募集要項

### Responsibilities:

- Drive revenue growth and profitability in alignment with assigned sales targets.
- Act as the primary liaison for all customer needs and inquiries.
- Responsibilities include developing new business accounts, expanding existing customer relationships, managing project activities, conducting client meetings, and leveraging networks to uncover new sales opportunities.
- Maintain in-depth knowledge of the company's full portfolio of products, services, and solutions, becoming a subject matter expert in the field.
- Excel in KPI-driven environments by efficiently handling tasks and independently formulating strategies to achieve sales goals.
- Lead sales training initiatives and support continuous learning beyond initial onboarding.
- Take on additional responsibilities as required.
- Organize and conduct workshops to enhance collaboration between digital and offset printing segments.
- Develop and deliver comprehensive sales and product training programs to support sales team development.
- Provide on-site customer training as needed.

### Requirements:

- Minimum of 5 years' experience in direct sales within industrial printing sectors, including label, packaging, and large-scale commercial printing, supported by a strong network of industry contacts.
- Proficient in both English and Bahasa Indonesia, with excellent written and verbal communication skills.
- Currently serving in a managerial role, demonstrating strong client relationship management and industry experience.
- Well-connected within the Indonesian market, with an extensive personal contact database for business development.
- Bachelor's degree in Engineering, Printing Technology, or Graphic Arts, along with a minimum of 5 years of relevant experience.
- Solid understanding of printing workflows (label, packaging, and commercial), along with familiarity in design software, color management, sheet layout, RIP systems, and output processes.
- Strong interpersonal and presentation abilities.
- Background in training and skill development within related industries.
- Self-driven, resourceful, and able to operate independently.

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明