



## PR/123009 | Business Development (Finance Lease)

### 募集職種

#### 人材紹介会社

ジェイエイシーリクルートメントインドネシア

#### 求人ID

1549675

#### 業種

銀行・信託銀行・信用金庫

#### 雇用形態

正社員

#### 勤務地

インドネシア

#### 給与

経験考慮の上、応相談

#### 更新日

2025年07月22日 03:00

### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

ビジネス会話レベル

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

#### Responsibilities:

- Build and maintain strong connections with current and prospective clients to uncover potential business opportunities.
- Develop detailed credit proposals that include financial evaluations and risk analyses to facilitate the onboarding of new clients.
- Assess the financial reliability of prospective clients and provide informed recommendations.
- Oversee and coordinate collection efforts to ensure clients make payments on time.
- Collect insights on market dynamics, competitor actions, and economic developments to recognize emerging opportunities and possible risks.

Requirement:

- Bachelor's degree in Accounting or Economics or related major.
- Background in the Banking or Leasing sector, specifically in Marketing and Credit Analysis roles. Experience in Japan Desk would be a plus.
- Proficient in both written and verbal English communication
- Skilled in credit evaluation, including the interpretation of financial statements
- Highly disciplined and accountable in carrying out responsibilities.
- Willing to be working fully on-site.

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明