



PR/122974 | Senior Leadership Development Program

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント インドネシア

求人ID

1549660

業種

その他（メーカー）

雇用形態

正社員

勤務地

インドネシア

給与

経験考慮の上、応相談

更新日

2025年07月22日 03:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Key Responsibilities:

Sales Track:

- Lead regional or national sales strategy execution.
- Drive revenue growth through customer segmentation, channel optimization, and key account management.
- Analyze market trends and competitor activities to inform strategic decisions.

Marketing Track:

- Develop and execute integrated marketing campaigns aligned with brand and business objectives.
- Lead product positioning, pricing strategies, and go-to-market plans.
- Collaborate with digital, brand, and customer insights teams to drive market share.

Supply Chain Track:

- Optimize end-to-end supply chain processes including procurement, logistics, and demand planning.

- Lead digital transformation initiatives in supply chain visibility and automation.
- Manage supplier relationships and ensure cost-efficiency and sustainability.

Program Highlights:

- Duration: 9-12 months rotational program.
- Mentorship: Direct mentorship from C-level executives.
- Projects: Lead high-impact strategic projects across functions.
- Assessment: Regular performance reviews and leadership assessment

Requirements:

- Minimum 5 years in a managerial role within Sales, Marketing, or Supply Chain.
- Proven track record of leading teams and delivering business results.
- Experience in cross-functional collaboration and strategic planning.
- Bachelor's degree required; MBA or equivalent advanced degree preferred.
- Strong leadership and stakeholder management skills.
- Analytical mindset with a data-driven approach to decision-making.
- Excellent communication and presentation skills.
- Adaptability and eagerness to work across diverse business areas.

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会社説明