



PR/122940 | Sales Staff & Supervisor Leasing Finance

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント インドネシア

求人ID

1549650

業種

銀行・信託銀行・信用金庫

雇用形態

正社員

勤務地

インドネシア

給与

経験考慮の上、応相談

更新日

2025年10月14日 01:00

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

無し

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Responsibilities:

- Develop and execute strategic sales plans to meet targets.
- Build and maintain relationships with clients, dealers, and partners.
- Analyze market trends and identify opportunities for growth.
- Coordinate leasing agreements and ensure compliance with legal and regulatory standards.
- Negotiate lease terms and conditions with clients.
- Manage disputes and assist tenants with moving-in requirements.
- Collaborate with marketing teams to roll out promotions and pricing initiatives.
- Expand sales coverage and capture untapped market opportunities.
- Align internal programs to stay competitive in the market.

- Drive regional performance through coaching and motivation.
- Provide problem-solving support for sales teams.
- Manage teams responsible for sales operations, MIS, and analytics

Requirements:

- +2 years experience as sales B2B
- Experience in leasing, rental, multifinance industry is preferred
- Proficient in english is mandatory
- Have experience working in a Japanese company will be a plus point
- Good communication skills, aggressive, eagerness to learn
- Willing to work on site

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.co.id/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.co.id/terms-of-use>

会社説明