



3年以上

**キャリアレベル** 中途経験者レベル

英語レベル

ビジネス会話レベル

**日本語レベル** ビジネス会話レベル

**最終学歴** 短大卒: 準学士号

**現在のビザ** 日本での就労許可は必要ありません

募集要項

## OVERVIEW

Our client in Anime IP Licensing is seeking an experienced Senior Sales Executive to drive revenue growth, expand partnerships, and maximize the commercialization of anime properties.

## JOB RESPONSIBILITIES

- Responsible for selling Japanese anime program content to TV broadcasters and digital streaming platforms
- Drive the promotion and distribution of Japanese anime Intellectual Property (IP) content in Indonesia and potentially across SEA
- Develop and maintain relationship with key stakeholders in the media industry, including television networks and digital platforms such as VOD and OTT services
- · Identify new business opportunities and expand the company's market presence within the anime content space
- Negotiate licensing deals and partnership with media companies to maximize revenue and audience reach

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## JOB REQUIREMENTS

- Min. Bachelor's degree in any major
- More than 5 years of working experience in TV Station, Digital Media, or anime/IP content-related sales
- · Excellent communication skill and interpersonal skills
- Business level proficiency in English
- Passion and deep interest in Japanese anime and intellectual properties

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明