



JAC Recruitment

We are recruitment specialists around the globe

Vietnam



## PR/094921 | [Freight Forwarding ] Outside Sales Representative

## 募集職種

## 人材紹介会社

JAC Recruitment Vietnam Co., Ltd

## 求人ID

1549553

## 業種

物流・倉庫

## 雇用形態

正社員

## 勤務地

ベトナム

## 給与

経験考慮の上、応相談

## 更新日

2025年07月08日 17:16

## 応募必要条件

## 職務経験

3年以上

## キャリアレベル

中途経験者レベル

## 英語レベル

ビジネス会話レベル

## 日本語レベル

ビジネス会話レベル

## 最終学歴

短大卒：準学士号

## 現在のビザ

日本での就労許可は必要ありません

## 募集要項

## COMPANY OVERVIEW

Our client is looking for the Outside Sales Representative position.

Work Location: HCM

## JOB RESPONSIBILITIES

- Focused on acquiring and developing new non-Japanese clients.
- Understand client needs and propose optimal logistics solutions.
- Handle the full sales cycle, including preparing quotations, negotiating contracts, and managing orders.

- Identify and solve issues within the logistics process.
- Coordinate with internal departments such as Operations and Customer Service.

#### JOB REQUIREMENTS

- Business-level English.
- Japanese language skills are a plus. (not required)
- Minimum 3 years of sales experience, preferably in international logistics or freight forwarding industry.
- Strong communication, presentation, and negotiation skills.
- Customer-oriented mindset with proactive problem-solving ability.
- Team player with a collaborative approach.
- Able to think independently and take initiative.

#### BENEFITS

- Location: Tân Bình - Ho Chi Minh City, Vietnam
- Employment Type: Local Hire (Full-time, Permanent)
- Salary: Negotiable (based on experience and qualifications)
- Working Hours: 8:00 AM – 5:00 PM (Monday to Friday)
- Holidays: Saturdays, Sundays, Vietnamese national holidays, annual paid leave, and special leave (in accordance with Vietnamese labor law)
- Compulsory Insurance
- Bảo Việt Healthcare Insurance
- 13th month salary, yearly bonus, Teambuilding

#LI-JACVN

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会社説明