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募集要項

Company and Job Overview

A foreign company specializing in Water treatment is looking for Projects Sales Engineer (Non JP) to join their dynamic team in Ho Chi Minh city.

Job Responsibilities

- Collect information on target customers based on the marketing information.
- Create sales materials, project proposal materials, business profitability materials, etc.
- Thorough information sharing within the department (reporting in a regular format, etc.).
- Technical support (layout plans, calculations, etc.) will be requested from the technical department
- · Expanding new orders for water treatment plants such as ultrapure water and wastewater treatment plants
- Establishment of business schemes and project formation to commercialize the semiconductor industry and electronics-related industries according to the company plan.

Job Requirements

- Experience working for the water treatment company.
- Experience in sales and technical proposal work for B2B (private businesses)
- Strong network of customers in semiconductor and electronics peripheral businesses.
- Familiar with European, American or Korean companies.
- Experience in planning, proposals and sales
- · Fluent communication in English skills
- Having the ability to speak Korean or Chinese.

Benefit:

- Commission based on target achievement (Commissions: Contracts for projects related to semiconductor customers)
- Premium health insurance + Wellness programs.

Interested applicants, click APPLY NOW.

#LI-JACVN

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明