



JAC Recruitment

We are recruitment specialists around the globe

Vietnam



## PR/094802 | Sales Manager (Chinese Speaking)

## 募集職種

## 人材紹介会社

JAC Recruitment Vietnam Co., Ltd

## 求人ID

1549470

## 業種

銀行・信託銀行・信用金庫

## 雇用形態

正社員

## 勤務地

ベトナム

## 給与

経験考慮の上、応相談

## 更新日

2025年07月08日 17:14

## 応募必要条件

## 職務経験

3年以上

## キャリアレベル

中途経験者レベル

## 英語レベル

ビジネス会話レベル

## 日本語レベル

ビジネス会話レベル

## 最終学歴

短大卒：準学士号

## 現在のビザ

日本での就労許可は必要ありません

## 募集要項

## Company and Job Overview

JAC's client - a leading commercial bank is looking for a Sales Manager (Chinese speaking) position.

Location: Binh Duong

## Job Responsibilities

- Develop and implement effective sales strategies to attract and retain corporate clients.
- Identify and pursue new business opportunities within the B2B sector.
- Conduct market research to understand client needs and industry trends.
- Build and maintain strong relationships with clients, providing exceptional customer service.
- Present and demonstrate banking products and services to potential clients.

- Negotiate contracts and close sales deals.
- Collaborate with internal teams to ensure seamless delivery of services.
- Prepare and deliver sales reports and forecasts to management.
- Attend industry events and network opportunities to expand business contacts.

#### Job Requirements

- Bachelor's degree in Business, Marketing, Finance, or a related field.
- Minimum of 3 years' proven experience in B2B sales, preferably within the banking or financial services industry.
- Fluency in Chinese (Mandarin) at HSK5 level or above, and English (basic communication).
- Strong negotiation and communication skills.
- Ability to work independently and as part of a team.
- Excellent organizational and time management skills.
- Proficiency in Microsoft Office Suite and CRM software.
- Willingness to travel as needed.

#LI-JACVN

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明