



PR/094775 | Key Account Executive

募集職種

人材紹介会社

JAC Recruitment Vietnam Co., Ltd

求人ID

1549456

業種

医薬品

雇用形態

正社員

勤務地

ベトナム

給与

経験考慮の上、応相談

更新日

2025年07月22日 07:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

COMPANY OVERVIEW

Business of pharmaceuticals (prescription drugs), including anticancer drugs

JOB RESPONSIBILITIES

- Develop and implement business and marketing plans for assigned healthcare/pharma products to meet annual targets.
- Monitor and report sales & marketing activities to ensure goal achievement.
- Conduct market research, analyze competitors, and propose strategic adjustments.
- Analyze business data and prepare reports as needed.
- Collaborate with partners to forecast and manage products.
- Build strong business relationships and stay updated on industry trends.

- Provide product training and consultation for internal teams and clients.
- Support additional business initiatives as required.
- Ready to go on a business trip as assigned by superior

JOB REQUIREMENTS

- Bachelor's in Pharmacy, Business, Marketing, or related field.
- Having wide connection with hospitals / polyclinics
- Experience in tendering for pharmaceutical contracts for hospitals is a must
- At least 3 years' experience in sales/marketing within the pharmaceutical industry.
- Strong communication, analytical, and relationship management skills.

BENEFITS

- Attractive salary
- Performance bonus KPI.
- Allowance
- Full salary insurance + health insurance
- Other benefits of following government regulations

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明