



JAC Recruitment

We are recruitment specialists around the globe

Thailand

PR/117572 | Business Development Manager

募集職種

人材紹介会社

ジェイエイシーリクルートメント タイランド

求人ID

1549422

業種

福祉・介護

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2025年07月08日 17:14

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Job Responsibilities:

- Develop and implement business strategies to drive growth in the IVF sector.
- Build and maintain long-term partnerships with medical centers, specialists, and healthcare professionals.
- Formulate sales strategic plans to achieve sales targets.
- Collaborate closely with clinical and marketing teams to meet short-term and long-term business goals.
- Conduct market research to identify new business opportunities and partners.
- Promote the IVF concept and business model to doctors and institutions.
- Manage client relationships and identify areas for potential growth.

Requirements:

- Bachelor's degree in any related field.
- 5+ years of experience in business development or sales, preferably in the healthcare or IVF industry.
- Strong understanding of the IVF market and related medical practices.
- Excellent communication and negotiation skills.
- Good in English skills (Mandarin is a plus).
- Proficiency in MS Office applications (Excel, Word, PowerPoint, Teams, SharePoint).
- Ability to work independently and as part of a team.
- Experience with budget management and vendor contracts.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Terms and Conditions Link: <https://www.jac-recruitment.th/terms-of-use>

会社説明