



PR/117537 | Corporate Planning

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント タイランド

求人ID

1549384

業種

その他（商社）

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2025年09月02日 16:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Position: Corporate Planning

Salary: 100,000 THB +/- (Negotiable)

Location: Sathorn, Bangkok

Our client is an agri-platform to provide comprehensive support to farmers, aiming to improve farming efficiency, sustainability, and ultimately increase their prosperity.

Position:

Responsibilities:

Finance Strategy:

- Manage Profit & Loss (P&L) statements, including budget formulation and variance analysis.
- Support the development of medium-term management plans and annual business plans.
- Establish and monitor Key Performance Indicators (KPIs), such as target management for transaction volume, number of farmers, and other relevant metrics.
- Prepare comprehensive reporting materials for internal stakeholders (e.g., management, shareholders) and external partners.

Sales and Business Planning:

- Lead the conceptualization and planning of new businesses and services within the agricultural sector.
- Negotiate and build collaborative schemes with key partner companies, including trading companies, manufacturers, and local businesses.
- Design and support the execution of sales strategies to achieve business objectives.
- Conduct thorough market research, competitive analysis, and business feasibility assessments, including simple valuations, to identify new opportunities and mitigate risks.

Qualifications:

- Minimum of 3 years of practical experience in Corporate Planning or Business Planning within a corporate environment or consulting firm.
- Demonstrated proficiency in analyzing data and creating compelling presentations using Microsoft Excel and PowerPoint.
- Proven experience in coordinating and negotiating with diverse internal and external stakeholders.
- Practical experience in sales planning or business development.
- Experience in promoting and managing projects in collaboration with multiple departments.
- Prior work experience in a startup or new business phase organization is highly desirable.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明