



## PR/117522 | Key Account Executive

## 募集職種

## 人材紹介会社

ジェイ エイ シー リクルートメント タイランド

## 求人ID

1549360

## 業種

物流・倉庫

## 雇用形態

正社員

## 勤務地

タイ

## 給与

経験考慮の上、応相談

## 更新日

2025年08月05日 17:00

## 応募必要条件

## 職務経験

3年以上

## キャリアレベル

中途経験者レベル

## 英語レベル

ビジネス会話レベル

## 日本語レベル

ビジネス会話レベル

## 最終学歴

短大卒：準学士号

## 現在のビザ

日本での就労許可は必要ありません

## 募集要項

We are currently working for our clients who is in logistic and freight forwarding. Due to its expansion, they have multiple positions in either Business Development or Key Account to join the team. If you are keen to explore more details, feel free to simply drop your CV by clicking APPLY

**Position:** Key Account Manager / Executive

**Salary:** 30,000-80,000 THB

**Location:** BKK city

**Requirements:**

- Develop business by managing customers' expectations and increasing sales with existing accounts
- Propose the best logistic solutions to customers and seek new customers whose profile match company's strategy.
- Generate leads, set appointments and present business proposals to potential customers through various

communication channels, including face to face meetings, telephone calls, emails, etc.

- Provide pricing, sales contracts to customers

**Qualifications:**

- Bachelor's or above in Business Administration, or any related Fields
- Min 3 years of working experience in **Sales/Business Development/Key Account in logistic / freight forwarding / warehouse & transportation, container industry or any related**
- Ability to negotiate, influencing customers and make recommendations.
- Ability to communicate in English

Interested candidate, please submit your most recent resume in English (Word format) by simply clicking "**APPLY NOW**"

JAC Personnel Recruitment Ltd.  
10F, Emporium Tower, 622, Soi 24, Sukhumvit Road, Klongton, Klongtoey, Bangkok 10110  
Tel: 066-097-2958  
Contact: Napaphach – MNC Team

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明