



PR/117487 | Project Sales

募集職種

人材紹介会社

ジェイエイシーリクルートメント タイランド

求人ID

1549322

業種

その他（メーカー）

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2025年07月08日 17:12

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Position: Project Sales (HVAC,VRF)

Salary: 60,000 – 90,000THB +/- (Negotiable)

Location: Seri Thai ,Bangkok

Our client is big brand of Home Appliance Manufacturers and Electrical Equipment Manufacturers company.

Position:

Responsibilities:

- Identify potential clients in the target market and complete appropriate research on the prospective client's business and equipment needed.
- Develop sale activities to acquire new business (B2B) through developers.
- Take care of project sales and encourage colleagues to achieve sales targets.
- Build up new target customers to expand business.

- Propose our products to new project customers.
- Take responses after sales and follow up on the customer's problem.
- Receive and reply to countermeasures in a project for each unique problem.

Qualifications:

- Bachelor's degree in Engineering or any related field.
- 5 years up experience in Sales Engineer / Project Sales to real estate developers or project owners.
- Negotiate the terms of an agreement and close sales to achieve minimum sales activities and targets set by the company.
- Arrange goods delivery to the customer according to the project schedule. Manage full collection from customers timely.
- Good command of English, Enthusiastic, Confident, Service-Minded, Detail Oriented with interpersonal skills.
- Have own car and driving license.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明