



## PR/117428 | Sales Engineer

## 人材紹介会社

ジェイ エイ シー リクルートメント タイランド

### 求人ID

1549261

### 業種

土木

### 雇用形態

正社員

### 勤務地

タイ

### 給与

経験考慮の上、応相談

### 更新日

2025年09月02日 11:01

## 応募必要条件

# 職務経験

3年以上

## キャリアレベル

中途経験者レベル

# 英語レベル

ビジネス会話レベル

# 日本語レベル

ビジネス会話レベル

### 最終学歴

短大卒: 準学士号

## 現在のビザ

日本での就労許可は必要ありません

## 募集要項

Job Title: Sales Engineer (■■■■■■■■■■■■■■

### Job Descriptions:

- Handle sales and marketing processes to secure orders.
- Maintain existing customers and expand new customer base.
- · Schedule customer visits and sales approaches.
- Present information about the company's products and services to customers.
- Prepare proposals and quotations for sales.
- Build and maintain relationships with customers.

- Survey the market and report to the Manager.
- Follow up on project progress and control time schedules to achieve sales targets.
- · Address customer requirements and troubleshoot issues.
- Collaborate with the delivery team to meet customer needs.
- Implement & maintain Quality Management Systems (QMS) and Environmental Management Systems (EMS).

### Qualifications:

- Bachelor's degree in Mechanical or Environmental Engineering.
- Age between 27 38 years.
- At least 3-5 years of sales experience.
- · Strong interpersonal and negotiation skills.
- · Good English communication and computer literacy.
- Own car and willingness to travel upcountry.

### Welfare / benefits

- Working days: Monday Friday
- Public holidays: 17 days per year.
- Staff uniform (some departments).
- Annual employee health check-up.
- · Medical expenses.
- · Life insurance.
- · Special leave.
- Accident and employee health insurance.
- Congratulatory allowance for marriage.
- Allowance upon employee's death.
- Allowance upon death of an employee's family member.
- Performance award based on length of service.
- Social Security Fund.
- Provident Fund.
- Bonus 2 times/Year

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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