



PR/117418 | SALES MANAGER - Logistics

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント タイランド

求人ID

1549228

業種

物流・倉庫

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2025年07月08日 17:09

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Position: SALES MANAGER - Logistics

Business: LOGISTIC SOLUTIONS

Location: BANGKOK

Salary: 100,000 – 150,000 THB

Overview: The Sales Manager is responsible for developing and implementing sales strategies to achieve revenue targets for logistics services. This role involves identifying and pursuing new business opportunities, managing client relationships, and coordinating with logistics teams to ensure efficient service delivery.

Key Responsibilities:

- Create and execute sales strategies to meet or exceed revenue targets.
- Identify and pursue new business opportunities through cold calling, networking, and responding to leads.

- Establish and maintain strong relationships with key customers and suppliers.
- Work closely with warehouse, transportation, and distribution teams to optimize logistics processes.
- Analyze sales data and market trends to make strategic decisions.
- Collaborate with sales and marketing teams to design and implement promotional activities.
- Prepare regular reports on sales performance and logistics operations.
- Lead and mentor the sales logistics team to achieve organizational goals.

Qualifications:

- Bachelor's degree in Business, Logistics, Supply Chain Management, or a related field.
- At least 10 years of experience in sales logistics or supply chain management.
- Proven success in meeting or exceeding sales targets, with strong connections in multinational companies.
- Excellent leadership and team management abilities.
- Exceptional communication and interpersonal skills.
- Proficient in both spoken and written English.

#LI-JACTH

#citybangkok

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会社説明