



JAC Recruitment

We are recruitment specialists around the globe

Thailand

PR/117358 | Account Executive (Japanese Speaking N2 or above) , Hybrid working

募集職種

人材紹介会社

ジェイエイシーリクルートメント タイランド

求人ID

1549196

業種

アミューズメント・エンターテインメント

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2025年07月08日 17:08

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Account Executive (Japanese Speaking N2 or above) , Hybrid working

Salary Budget: Up to 50,000 THB/ Month

Working hour: Monday-Friday, 09.00-18.00 (2 days WFH and 3 days in the office)

Work Location: Bangkok, Near BTS

Job Description:

- Communicate with customers and make outbound calls to potential clients.
- Follow up on leads to expand business opportunities.
- Approach prospective customers to understand their needs and propose solutions.

- Create quotations, sales forecasts, business plans, and other assigned tasks.
- Handle customer questions, inquiries, and complaints effectively.
- Work towards achieving divisional targets to meet sales goals.
- Clients are located in Bangkok or nearby areas.

Qualification:

- Bachelor's degree in any related field.
- Good command in English will be advantage.
- Japanese Language Proficiency Test at level N2 up
- At least 2 years' experience in B2B marketing field.
- Excellent communication, negotiation and presentation skills
- Proactive and must be a good team player
- Disciplined, hardworking and able to perform under pressure
- Able to write emails in Japanese and communicate effectively with customers.
- Knowledge of digital technology or event management will be considered a plus.

Benefits:

- Health Insurance
- Business trip allowance
- Transportation allowance 2,000 THB/month
- Mobile phone allowance 500 THB/month
- Annual leave 10 days/ year (work over 1 year)
- WFH on Monday and Friday (In cases where work requires going outside, it must be done according to the planned schedule.)

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.th/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.th/terms-of-use>

会社説明