



PR/117239 | Sales Manager

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント タイランド

求人ID

1549136

業種

その他（メーカー）

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2025年08月05日 10:01

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Position: Sales Manager

Salary: 50,000THB +/- (Negotiable)

Location: Bangna Samutprakarn

Our client offers a wide range of electrical, information processing, and other machinery and devices for industrial use.

Position:

Responsibilities:

- Lead, mentor, and motivate a team of three sales staff to achieve and exceed sales targets. This includes providing guidance, coaching, and performance feedback.
- Cultivate and maintain strong relationships with approximately 600 existing clients through consistent and effective follow-up. Ensure high levels of client satisfaction and identify opportunities for upselling or cross-selling.

- Develop and implement effective sales strategies to meet and exceed individual and team sales goals.
- Track and analyze sales performance metrics, providing regular reports to senior management on progress and key insights.

Qualifications:

- Over 10 years of proven sales experience with a successful track record of achieving sales targets.
- Proven track record of achieving and exceeding sales targets.
- Excellent interpersonal, communication, and presentation skills.
- Strong relationship-building and client management abilities.
- Demonstrated leadership skills with the ability to motivate and develop a team.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明