



PR/117219 | Sales

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント タイランド

求人ID

1549127

業種

その他

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2025年08月19日 15:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Position: Sales

Salary: 28,000-35,000 (Total)+Commission **Including commission not over 40K

Location: Bangkok Near BTS Bangchak

Our client is selling mold Parts (Automotive and Electronics part) for Japanese Factory in Thailand

Position:

Responsibilities:

- Manage and nurture relationships with existing customers, primarily within the Chonburi and Ayutthaya regions, ensuring their ongoing satisfaction and identifying opportunities for growth.
- Drive business development efforts by actively identifying, engaging, and acquiring new customers to meet and exceed monthly sales targets.

- Provide comprehensive account management, including order support (new projects and repeat orders), delivery coordination, and proactive follow-up.
- Collaborate closely with the Japanese Sales Manager.
- Understand customer needs and present appropriate product and service solutions to drive sales.
- Coordinate with suppliers and customers to negotiate pricing and resolve any commercial issues.

Qualifications:

- Bachelor's degree in business administration, or other relevant fields.
- A minimum of 3 years' experience in a sale or forecasting role.
- 2-3 years of experience in sales (Having experience selling in industrial plants will be given special consideration.)
- Punctual, able to come to the office every day (Monday-Friday)
- Excellent written and communication in English.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明