



## PR/117215 | Sales Representative - Cross Border Transportation

### 募集職種

#### 人材紹介会社

ジェイ エイ シー リクルートメント タイランド

#### 求人ID

1549126

#### 業種

物流・倉庫

#### 雇用形態

正社員

#### 勤務地

タイ

#### 給与

経験考慮の上、応相談

#### 更新日

2025年08月05日 10:01

### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

ビジネス会話レベル

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

Position: Sales Representative - Cross Border Transportation

Salary: 22,000 – 32,000THB +/- (Negotiable)

Location: Bangkok Near Lat Phrao Station (MRT Blue Line, BTS Yellow Line)

Our client is a global leader in logistics solutions providers, specializing in air freight, sea freight services and logistics services, with over 300 offices worldwide.

Position:

Responsibilities:

- Develop relationships with clients and prospects requiring cross-border transportation solutions. Identify needs and offer tailored transportation services.
- Research market trends, competitor offerings, and customer needs to create competitive proposals and sales

strategies.

- Provide guidance on customs regulations, necessary documentation, and best practices for cross-border shipments. Resolve any issues or inquiries that may arise.
- Collaborate closely with operations teams and customer service to ensure shipments meet customer timelines and compliance standards.
- Prepare and negotiate service proposals, securing long-term commitments from clients.
- Document sales activities, revenue targets, and customer feedback to support continuous improvement in service offerings.

Qualifications:

- Bachelor's degree in Business, Logistics, Transportation, Supply Chain, or a related field.
- Minimum of 1 year in sales cross-border transportation. (Open to recent graduates with knowledge of cross-border transportation.)
- Good command of English
- Understanding of international transportation regulations, customs compliance, and cross-border logistics
- Own car and driving license

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明