

タイの求人なら JAC Recruitment Thailand

PR/117062 | Sales manager (Food seasonings)

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント タイランド

求人ID

1549086

業種

その他

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2025年09月02日 06:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒: 準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Requirements:

- Bachelor's degree in business administration, Marketing, or a related field.
- Minimum of 10 years of experience in sales management, preferably in the seasoning food business.
- Strong leadership, communication, and interpersonal skills.
- Excellent negotiation and presentation abilities.
- Ability to analyze data and market trends to make informed decisions.
- Fluency in written and spoken English.

Job descriptions:

- Visiting to new customers, introducing products, and dealing with sales contract.
- Maintaining existing client and building up good customer's relationship.
- Proposals to food processing, meat, seafood, and seasoning manufacturers.
- Preparing quotations and other necessary documents.
- Develop and implement strategic sales plans to achieve revenue targets.

- Identify and cultivate new business opportunities through prospecting and networking.
- Reporting to supervisors and preparing daily and monthly reports.

Benefit:

- Bonus
- Group insurance
- Holiday

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明