



JAC Recruitment

We are recruitment specialists around the globe

Thailand

PR/116731 | Sales representative (Modern Trade)

募集職種

人材紹介会社

ジェイエイシーリクルートメント タイランド

求人ID

1549025

業種

小売

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2025年07月08日 16:59

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Qualifications:

- Bachelor's degree in business administration, or other relevant fields.
- Have at least 3 - 5 years of sales in FMCG or modern trade business.
- Fluent in English for both spoken and written.
- Able to use computer programs well such as Word, Excel.
- Have a driver's license and personal car.
- Able to be on business trips.

Responsibilities:

- Manage sales for assigned modern trade accounts, including supermarkets, department stores, and other retail outlets.
- Prepare sales orders, promotional campaigns, and product sampling plans to boost visibility and sales volume.
- Conduct regular market visits to collect feedback from customers and ensure the availability of products on shelves.
- Collaborate with marketing teams to develop effective promotional strategies tailored to different accounts.
- Build and maintain strong relationships with clients and identify new business opportunities
- Work to increase sales and product placement in modern trade channels.
- Essential duties include lead generation, product demonstrations, and resolving customer inquiries to ensure satisfaction.

Benefits:

- Commission
- Car Maintenance
- Social insurance
- Telephone

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.th/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.th/terms-of-use>

会社説明