



PR/116520 | Sales Executive

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント タイランド

求人ID

1548980

業種

その他（メーカー）

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2025年07月08日 16:58

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Job Title: Sales Executive

Salary: Negotiable

Qualifications:

- High School certificate, Diploma of High Vocational Certificate, or Bachelor graduated.
- Experience in Heavy Lifting (Mobile & Crawler Crane) or Industrial Construction.
- Welcoming new graduates.
- Good command of English or Chinese is required.
- Knowledge of market, sales and negotiating principles.
- Excellent communication and presentation skills with the ability to build relationships.
- Can-do attitude, proactive, passionate and enthusiastic.
- Strong organizational and time-management skills.
- Ability to work independently while being a team player.
- Proficiency in MS Office.
- Own car with a driver's license.

Responsibilities:

- Growing sales volume, developing & maintaining the relationship with both existing and new accounts.
- Manage the entire sales cycle from finding a client to securing a deal.
- Preparing necessary documents for the clients.
- Provide professional after-sales support to enhance the customers' dedication.
- Remain in frequent contact with clients in your responsibility to understand their needs.
- Respond to complaints and resolve issues aiming for customer contentment and the preservation of the company's reputation.
- Negotiate agreements and keep records of sales and data.
- Maintain and update reports for the management team.
- High availability for travel to up-country sometimes.
- KPI driven approach.
- Target-oriented person

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.th/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.th/terms-of-use>

会社説明