



## PR/116520 | Sales Executive

### 募集職種

#### 人材紹介会社

ジェイ エイ シー リクルートメント タイランド

#### 求人ID

1548980

#### 業種

その他（メーカー）

#### 雇用形態

正社員

#### 勤務地

タイ

#### 給与

経験考慮の上、応相談

#### 更新日

2025年08月05日 07:00

### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

ビジネス会話レベル

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

**Job Title: Sales Executive**

**Salary: Negotiable**

#### Qualifications:

- High School certificate, Diploma of High Vocational Certificate, or Bachelor graduated.
- Experience in Heavy Lifting (Mobile & Crawler Crane) or Industrial Construction.
- Welcoming new graduates.
- Good command of English or Chinese is required.
- Knowledge of market, sales and negotiating principles.
- Excellent communication and presentation skills with the ability to build relationships.
- Can-do attitude, proactive, passionate and enthusiastic.
- Strong organizational and time-management skills.
- Ability to work independently while being a team player.
- Proficiency in MS Office.
- Own car with a driver's license.

**Responsibilities:**

- Growing sales volume, developing & maintaining the relationship with both existing and new accounts.
- Manage the entire sales cycle from finding a client to securing a deal.
- Preparing necessary documents for the clients.
- Provide professional after-sales support to enhance the customers' dedication.
- Remain in frequent contact with clients in your responsibility to understand their needs.
- Respond to complaints and resolve issues aiming for customer contentment and the preservation of the company's reputation.
- Negotiate agreements and keep records of sales and data.
- Maintain and update reports for the management team.
- High availability for travel to up-country sometimes.
- KPI driven approach.
- Target-oriented person

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会社説明