



PR/116384 | Sales (Chinese Speaking)

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント タイランド

求人ID

1548967

業種

小売

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2025年07月22日 16:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Job Title: Sales (Chinese Speaking)

Company Overview: We are a dynamic and growing company setting up a new plant. We are looking for a motivated and skilled Sales Representative who is fluent in Chinese to join our client company. This role is crucial for establishing and expanding our market presence among Chinese-speaking clients.

Key Responsibilities:

- Develop and maintain strong relationships with Chinese-speaking clients.
- Provide advice and offer products and services to customers.
- Answer client inquiries and resolve any issues or complaints.
- Manage sales processes from lead generation to closing deals.
- Collaborate with the marketing team to develop sales strategies.

- Conduct market research to identify new business opportunities.
- Prepare and deliver presentations to potential clients.
- Maintain accurate records of sales activities and client interactions.
- Meet and exceed sales targets and KPIs.

Qualifications:

- Fluent in Chinese (Mandarin) and English.
- Proven experience in sales, preferably in a similar industry.
- Strong communication and interpersonal skills.
- Ability to work independently and as part of a team.
- Excellent problem-solving and negotiation skills.
- Proactive and results-oriented mindset.
- Familiarity with CRM software and sales tools is a plus.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明