



JAC Recruitment

タイの求人なら  
JAC Recruitment Thailand

## PR/115301 | Sales Assistant Manager (Chemical)

### 募集職種

#### 人材紹介会社

ジェイエイシーリクルートメント タイランド

#### 求人ID

1548908

#### 業種

その他（メーカー）

#### 雇用形態

正社員

#### 勤務地

タイ

#### 給与

経験考慮の上、応相談

#### 更新日

2025年09月30日 01:00

### 応募必要条件

#### キャリアレベル

中途経験者レベル

#### 英語レベル

無し

#### 日本語レベル

無し

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

**Business type:** Engineering & Manufacturing  
**Position:** Assistant sales manager (Chemical)  
**Location:** Sathorn, Bangkok (near BTS Chong nonsi)  
**Basic salary:** Up to 45,000 THB  
**Employment Term:** Permanence  
**Working hour:** Monday – Friday

#### Roughly Job Description:

- Develop new business opportunities and explore new prospect customers.
- Maintain close relationship with distributors and existing end customers to increase their engagement in our products to achieve and exceed the sales target.
- Work closely with suppliers in Japan for sales and technical support to the customers.
- Manage, track, and report the progress of sales pipelines on regular basis.
- Prepare and share monthly, quarterly, and annual Sales & Marketing reports. Prepare ad hoc business report if required.
- Plan and review budget and sales forecast by communicating closely with the stakeholders.
- Monitor and control the inventory level for Epoxy resin kept in Thailand.
- Improve profitability (gross margin) of the existing business while maintaining and increasing the sales revenues.
- Support and accompany suppliers for their customer visits in Thailand.
- Support regional marketing and business development activities in Thailand.

**Education:**

- Bachelor's degree required. Major in business administrations, engineering, chemistry, or related field preferred.

**Experience / Skill:**

- Minimum 5 years of Sales and Marketing in Chemicals (resin) and/or Plastic Compounds for Electric & Electronics, related field.
- Ability to understand and read drawings (not required but preferred).
- Good written and verbal communication skills in English.
- Able to work under international business environment.
- Good personality and presentation skills.
- Good negotiation skills, strong interpersonal skills, and problem-solving skills
- Have own car with driving license and be able to travel upcountry.

**Knowledge:**

- **Knowledge about chemicals(resin) and plastic compounds business are preferred.**
- **Knowledge about Electric & Electronics industry are preferred.**
- Computer interpersonal: MS Offices-Word, Excel, Power point.

**Education:**

Bachelor's degree or master's degree required. Major in chemical engineering, chemistry, or related field preferred.

**Experience / Skill:**

- Minimum 5 – 10 years of Sales and Marketing or technical sales in chemical engineering, Chemicals, or related field.
- Good written and verbal communication skills in English.
- Able to work under international business environment (experience at Japanese company in Thailand is preferred).
- Good personality and presentation skills.
- Good negotiation skills, strong interpersonal skills, and problem-solving skills.
- Have own car with driving license and be able to travel upcountry.

**Knowledge**

- **Knowledge about water treatment, decolorization, demineralization, separation and purification are preferred.**
- **Knowledge about chemical products such as ion exchange resin and synthetic adsorbent are preferred.**
- MS Offices-Word, Excel, Power point.

**Benefits:**

- Bonus.
- Provident fund.
- Health insurance.
- Allowance.

Interested candidate please submit your most recent English CV by simple click "APPLY NOW"

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明