



PR/095210 | Senior BD Manager (Specialty Chemicals – Advanced Materials)

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント シンガポール

求人ID

1548766

業種

化学・素材

雇用形態

正社員

勤務地

シンガポール

給与

経験考慮の上、応相談

更新日

2025年07月08日 16:48

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Senior BD Manager (Surface Treatment)

Our client in the specialty chemicals sector is hiring for a Senior Business Development Manager. This role will lead key account and drive strategic growth within consumer electronic industry.

Ideal candidate should be capable of bridging markets across India, China, and the US, developing long-term client relationships, and identifying new business opportunities.

Key Responsibilities:

- Manage and grow strategic key accounts in the consumer electronic industry.
- Identify and pursue new business opportunities and strategic partnerships globally.
- Collaborate closely with technical, commercial, and R&D teams to deliver customized solutions.
- Conduct market analysis and competitive benchmarking to inform strategy.
- Travel regularly between India, China, and the US to maintain customer relationships and oversee regional development activities.

Qualifications:

- 8+ years of experience in business development or key account management within consumer electronic industry.
- Proven track record of international business development and cross-cultural communication.
- Strong understanding of the consumer electronic landscape in Asia and North America.
- Willingness and ability to travel frequent

Interested applicants please click **APPLY NOW**

Jennifer Maria Hardicar
JAC Recruitment Pte Ltd
EA License Number: 90C3026
EA Personnel: R1987984

#LI-JACSG
#countrysingapore

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会社説明