



## PR/095177 | Sales Director (Air Freight)

### 募集職種

#### 人材紹介会社

ジェイ エイ シー リクルートメント シンガポール

#### 求人ID

1548757

#### 業種

物流・倉庫

#### 雇用形態

正社員

#### 勤務地

シンガポール

#### 給与

経験考慮の上、応相談

#### 更新日

2025年07月08日 16:48

### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

ビジネス会話レベル

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

#### ✈ Sales Director – Express Logistics & Air Freight Solutions

Are you a seasoned sales leader with deep expertise in the air freight market? A leading express logistics provider is seeking a Sales Director to spearhead commercial growth and strengthen its presence across Southeast Asia.

???? **Location:** Singapore

???? **Employment Type:** Full-Time

???? **Industry:** Express Logistics, Air Freight, Supply Chain Solutions

### About the Role

As Sales Director, you will lead the regional sales strategy with a strong focus on air freight services. You'll be responsible for driving revenue, building strategic partnerships, and leading a high-performing team in a fast-paced, customer-centric environment.

### **Key Responsibilities**

- Develop and implement sales strategies focused on air freight and express logistics services.
- Recruit and mentor a team of sales professionals to achieve revenue and growth targets.
- Identify and secure new business opportunities across key verticals and trade lanes.
- Collaborate with operations and customer service teams to ensure service excellence.
- Monitor market trends, pricing dynamics, and competitor activity in the air freight sector.

### **What You Bring**

- Minimum 8 years of sales leadership experience in logistics, with a strong focus on air freight.
- Proven track record of achieving and exceeding sales targets.
- Deep understanding of international air cargo markets, pricing structures, and customer needs.
- Strong leadership, negotiation, and relationship-building skills.
- Strategic thinker with a hands-on, results-driven approach.

### **Why Apply?**

- Be part of a fast-growing logistics company with global ambitions.
- Lead high-impact initiatives in a dynamic and entrepreneurial environment.
- Competitive compensation package with performance-based incentives.
- Opportunities for regional leadership and career advancement.

JAC Recruitment Pte. Ltd.  
EA Licence Number: 90C3026  
Personnel Registration Number: R22105188

#LI-JACSG  
#countrysingapore

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会社説明