



JAC Recruitment

シンガポールの求人なら
JAC Recruitment Singapore

PR/095177 | Sales Director (Air Freight)

募集職種

人材紹介会社

ジェイエイシーリクルートメント シンガポール

求人ID

1548757

業種

物流・倉庫

雇用形態

正社員

勤務地

シンガポール

給与

経験考慮の上、応相談

更新日

2025年08月05日 03:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

✈ Sales Director – Express Logistics & Air Freight Solutions

Are you a seasoned sales leader with deep expertise in the air freight market? A leading express logistics provider is seeking a Sales Director to spearhead commercial growth and strengthen its presence across Southeast Asia.

???? **Location:** Singapore

???? **Employment Type:** Full-Time

???? **Industry:** Express Logistics, Air Freight, Supply Chain Solutions

About the Role

As Sales Director, you will lead the regional sales strategy with a strong focus on air freight services. You'll be responsible for driving revenue, building strategic partnerships, and leading a high-performing team in a fast-paced, customer-centric environment.

Key Responsibilities

- Develop and implement sales strategies focused on air freight and express logistics services.
- Recruit and mentor a team of sales professionals to achieve revenue and growth targets.
- Identify and secure new business opportunities across key verticals and trade lanes.
- Collaborate with operations and customer service teams to ensure service excellence.
- Monitor market trends, pricing dynamics, and competitor activity in the air freight sector.

What You Bring

- Minimum 8 years of sales leadership experience in logistics, with a strong focus on air freight.
- Proven track record of achieving and exceeding sales targets.
- Deep understanding of international air cargo markets, pricing structures, and customer needs.
- Strong leadership, negotiation, and relationship-building skills.
- Strategic thinker with a hands-on, results-driven approach.

Why Apply?

- Be part of a fast-growing logistics company with global ambitions.
- Lead high-impact initiatives in a dynamic and entrepreneurial environment.
- Competitive compensation package with performance-based incentives.
- Opportunities for regional leadership and career advancement.

JAC Recruitment Pte. Ltd.
EA Licence Number: 90C3026
Personnel Registration Number: R22105188

#LI-JACSG
#countrysingapore

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会社説明